

# CHICANOS POR LA CAUSA

EMAIL MARKETING@CPLC.ORG WITH ANY QUESTIONS OR TO OBTAIN COPIES OF ANY MATERIALS IN THIS BRAND GUIDE.





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PART

# THE BRAND

MESSAGING

FONTS

COLORS

### Messaging

All external and internal communication by or for Chicanos Por La Causa must be consistent in its values. messages, voice, and word choice to create consistency and trust with our clients, partners, and community.

### WHEN TO USE

Use for all official CPLC communications.

### **VALUES**

The CPLC brand is based upon the following board approved values:

### MISSION

We drive economic and political empowerment.

### VISION

**Empowered lives** 

### **MESSAGES**

### **CPLC COMMUNITY VALUES**

When we talk about CPLC, we uphold the positive values and vision which the United States, at its finest moments, has sought to embody—that all people, without discrimination, should have the right to pursue a dignified, meaningful life for themselves and their families. This means access to healthcare, affordable housing, a quality education, meaningful work, and political representation.

### POLITICAL AND ECONOMIC EMPOWERMENT

Our Areas of Impact—Health & Human Services, Housing, Education, Economic Development, and Advocacy—foster political and economic empowerment, which are the foundation upon which a meaningful, self-sufficient life is built.

### VOICE

CPLC's voice in writing or when interacting with clients, funders, or the general public can be described by the following words:

- Competent
- Helpful
- Dependable · Easy to Understand

Empathetic

- Optimistic Passionate
- Inspiring

CPLC's voice should **NEVER** be any of the following:

Unprofessional

- Condescending
- Profane Confusing Unclear
- Crude
- Out of touch
- Pessimistic

### **IDENTITY TERMS**

The Latino community in the United States is broad and diverse. As such, a broad and diverse range of terms exist to identify this group of people, including "Chicano," "Hispanic," "Indigenous," and "Latinx."

Chicanos Por La Causa uses the term "Latino" when addressing the general public. However, any of these terms may be used as appropriate based on context and the "Voice" guidelines above.

### Font Familia

### WHEN TO USE

Use whenever possible for marketing and communication pieces. **Do not use for Email.** 

### ANDES

Andes ExtraLight
ABCDEFGHIJKLMNOPQRSTUVWXYZ
abcdefghijklmnopqrstuvwxyz
1234567890()?!";...@#\$%^&\*

Andes ExtraLight Italic
ABCDEFGHIJKLMNOPQRSTUVWXYZ
abcdefghijklmnopqrstuvwxyz
1234567890()?!";,,@#\$%^&\*

Andes Book ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890()?!";.,@#\$%^&\* Andes Book Italic ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890()?!";.,@#\$%^&\*

Andes SemiBold ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890()?!";.,@#\$%^&\*

Andes ExtraBold
ABCDEFGHIJKLMNOPQRSTUVWXYZ
abcdefghijklmnopqrstuvwxyz
1234567890()?!";.,@#\$%^&\*

Andes ExtraBold Italic ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890()?!";.,@#\$%^&\*

Andes Black ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890()?!";.,@#\$%^&\*

### Alternative Font Familia

### WHEN TO USE

Use for all email communication.

Use for all official CPLC business documents, including:

- Letters
- Memos
- Reports

### **CORBEL**

Corbel Light ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890()?!";.,@#\$%^&\* Corbel Light Italic
ABCDEFGHIJKLMNOPQRSTUVWXYZ
abcdefghijklmnopqrstuvwxyz
1234567890()?!";.,@#\$%^&\*

Corbel Regular ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890()?!";.,@#\$%^&\* Corbel Italic
ABCDEFGHIJKLMNOPQRSTUVWXYZ
abcdefghijklmnopqrstuvwxyz
1234567890()?!";.,@#\$%^&\*

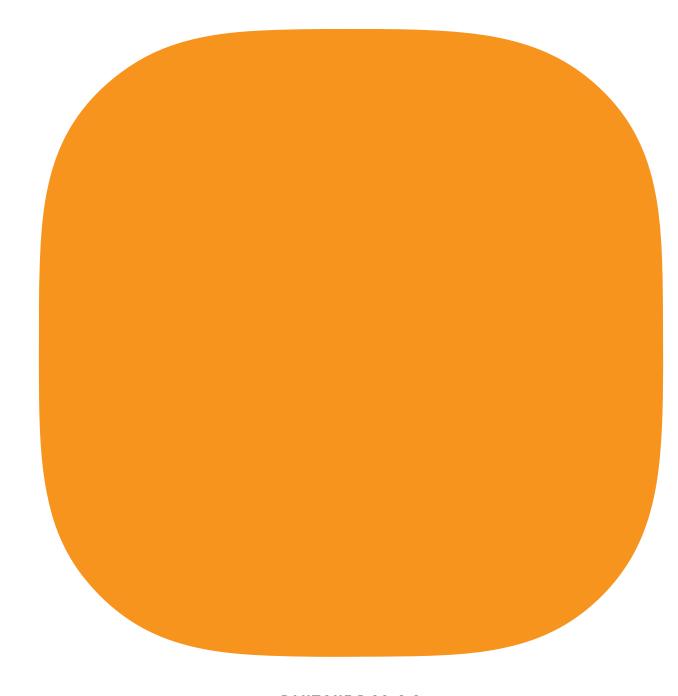
Corbel Bold ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890()?!";.,@#\$%^&\* Corbel Bold Italic
ABCDEFGHIJKLMNOPQRSTUVWXYZ
abcdefghijklmnopqrstuvwxyz
1234567890()?!";.,@#\$%^&\*

### **Brand Color**

CPLC ORANGE

### WHEN TO USE

CPLC Orange is the **dominant color** on all CPLC collateral.



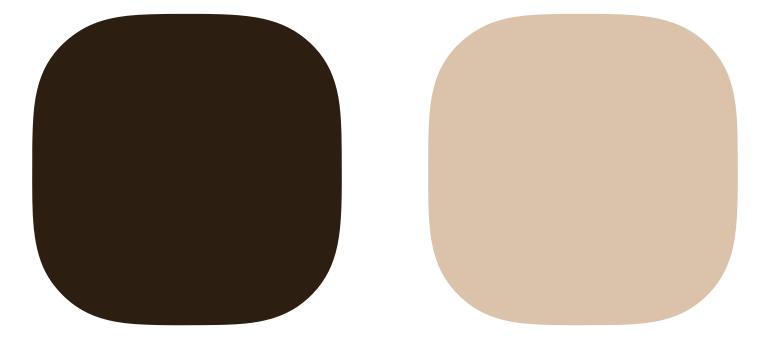
### PANTONE P 20-8 C

C: 0 R: 247 hex code: M: 50 G: 148 #F7931D Y: 100 B: 30 K: 0

### Accent Colors

CPLC BROWN & TAN

ONLY FOR USE IN CPLC LOGO



CPLC BROWN			CPLC TAN		
C: 58	R: 45	hex code:	C: 14	R: 220	hex code:
M: 68	G: 30	#2c1e12	M: 23	G: 194	#dcc2ac
Y: 77	B: 18		Y: 31	B: 172	
K: 75			K: 0		

### WHEN TO USE

CPLC Brown and Tan appear only in the CPLC logo.

CPLC Brown and Tan should **NOT** appear anywhere else on CPLC collateral.



### PART II

# THE LOGO

PRIMARY LOGO

LOGO VARIATIONS

REGION LOGOS

PROGRAM LOGOS

# Primary Logo

### WHEN TO USE

Use on white or light-colored backgrounds.

This is the default version of CPLC's logo and should always be used except for circumstances discribed on p. 22-23 and 26-35.



# Vertical Logo

### WHEN TO USE

Use on white or light-colored backgrounds.

Use the vertical version of CPLC's logo when doing so increases readability over the primary logo.

For example, when using the logo in a space that is square or narrower than it is tall, the vertical logo may be the better option.



## Horizontal Logo

**DISCONTINUED: DO NOT USE** 

### WHEN TO USE

The horizontal version of CPLC's logo has been discontinued. For all new applications, use the primary or vertical versions of the CPLC logo.



### Logo Variations

MONO BLACK

PRIMARY



WHEN TO USE

Use CPLC's Mono Black logo on light-colored backgrounds when only black ink is available.

VERTICAL



# Logo Variations

MONO ORANGE





### WHEN TO USE

Use CPLC's Mono Orange logo when only **one color ink** is available or to reinforce a monochromatic color scheme.

Use on **light- or dark-colored backgrounds,** but not on medium-tone backgrounds.

VERTICAL



### Logo Variations

REVERSE LOGO

WHEN TO USE

Use CPLC's Reverse logo on darkcolored and very bright backgrounds (including CPLC Orange). PRIMARY



VERTICAL



# Region Logos

PRIMARY



### WHEN TO USE

Use CPLC's Region Logos on communication pieces relating to only one CPLC region.

Use the same guidelines for which version to use as the main CPLC logo (p. 22–23 and 26–35.).

VERTICAL



### Program Logos





### WHEN TO USE

Use CPLC's Program Logos on communication pieces relating to only one CPLC program.

Use the same guidelines for which version to use as the main CPLC logo (p. 22-23 and 26-35.).

Note: Previously, CPLC program logos appeared in vertical and horizontal versions. However, for consistency, program logos now only appear in the horizontal version.

Programs with names ending in "Services" do not include the word "Services" in their logo (i.e. "Supportive Housing Services", right).



CHICANOS POR LA CAUSA SUPPORTIVE HOUSING



PART III

# AREAS OF IMPACT

STANDARDS & CONVENTIONS

IMPACT ICONS

IMPACT COLORS

### Standards & Conventions

"Areas of Impact" is the term used to categorize CPLC's lines of service in all public-facing communication.

### WHEN TO USE

### AREAS OF IMPACT

Use the phrase "Areas of Impact" in all public-facing communication.

### **PILLARS**

Use the word "Pillars" for internal communication.

### AREAS OF IMPACT VS. PILLARS

Historically, CPLC's Programs have been categorized into four "Pillars." Today, the term "Pillars" refers only to CPLC's interal structure. For all public-facing communication, CPLC's programs are divided into five Areas of Impact intended to make our services easy to understand to the general public. A program may fall under a different Area than Pillar, and programs offering multiple services may fall under multiple Areas.

### PROGRAMS & SERVICES

CPLC's services are categorized in the following five Areas of Impact:

### **HEALTH & HUMAN SERVICES**

- Behavioral Health
- Domestic Violence
- HIV Services
- Immigration
- Parenting
- Senior Services
- Substance Abuse

### HOUSING

- Housing Counseling
- Rural Housing
- Single- and Multi-Family Housing
- Supportive Housing Services
- Utility Assistance

### **EDUCATION**

- Early Childhood Development
- Youth Enrichment
- Community Schools
- Scholarships
- Adult Education
- Teacher Appreciation

### **ECONOMIC DEVELPMENT**

- Financial Literacy
- Small Business Lending
- Workforce Solutions
- Commercial Development

### ADVOCACY

- Legislative Action
- Policy Analysis
- Historical & Cultural Education
- Other initiatives created based on community need, including:
- DACA Tuition Equity
- US Census
- Public Transit
- Civil Rights
- Migrant Rights
- Human Trafficking
- Health Care

### **ORDER**

Whenever listing CPLC's Areas of Impact as a group, always list them in the following order unless there is a strategic reason to do otherwise:

- 1. Health & Human Services
- 2. Housing
- 3. Education

- 4. Economic Development
- 5. Advocacy

### Impact lcons

HEALTH & HUMAN SERVICES



HOUSING



EDUCATION



ECONONOMIC DEVELOPMENT



ADVOCACY



### WHEN TO USE

Use to distinguish between CPLC's five Areas of Impact.

### Impact Colors

HEALTH & HUMAN SERVICES

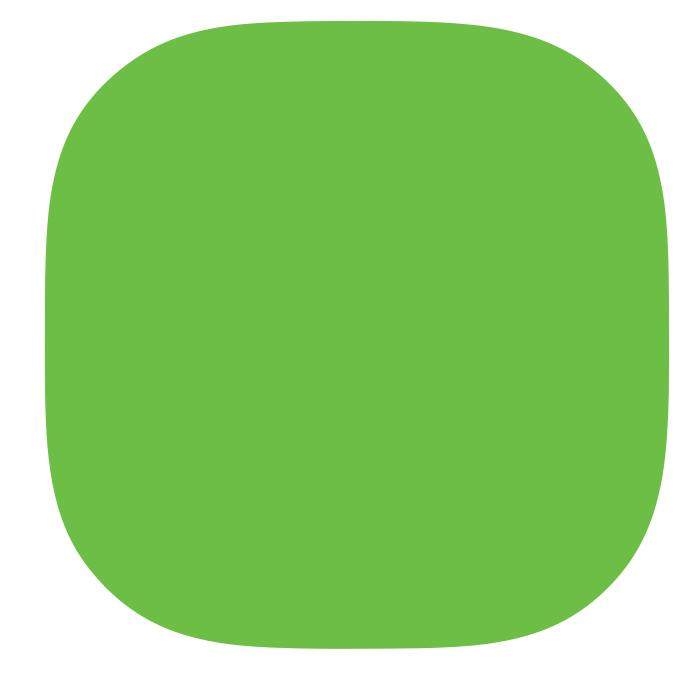
### WHEN TO USE

For communication pieces which include all five Areas of Impact:

• Use as the primary color on pages devoted to Health & Human Services programs.

For communication pieces devoted solely to one or more Health & Human Services programs:

• Use as an accent color in addition to CPLC orange.



### PANTONE P 154-8 C

C: 62	R: 108	hex code:
M: 0	G: 190	#6bbd44
Y: 100	B: 69	
<b>K</b> ⋅ U		

HOUSING

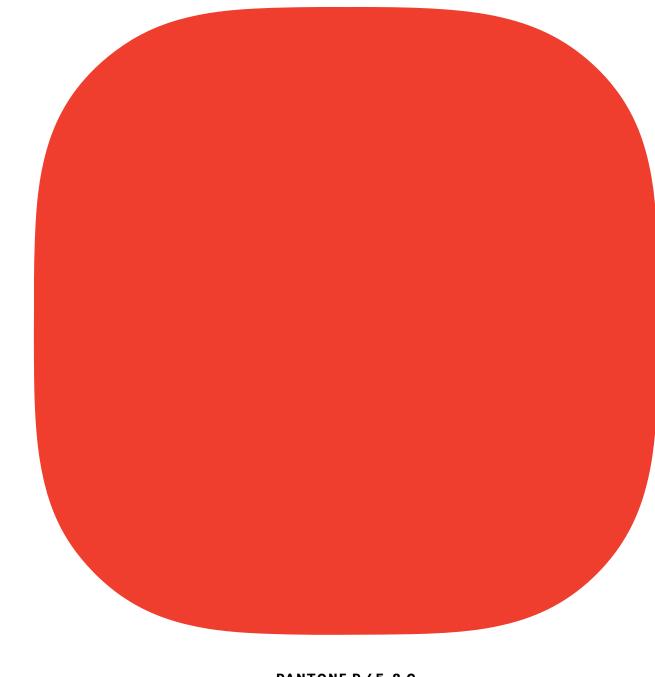
### WHEN TO USE

For communication pieces which include all five Areas of Impact:

• Use as the primary color on pages devoted to Housing programs.

For communication pieces devoted solely to one or more Housing programs:

 Use as an accent color in addition to CPLC orange.



### PANTONE P 45-8 C

C: 0	R: 239	hex code:
M: 91	G: 62	#ee3e2c
Y: 92	B: 45	
K· U		

## Impact Colors

EDUCATION

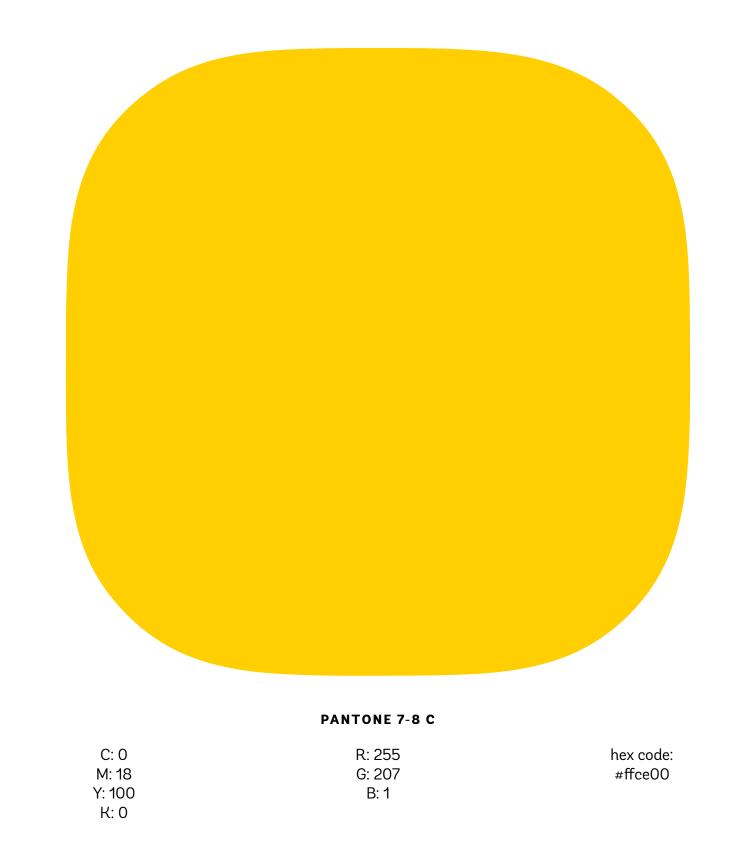
### WHEN TO USE

For communication pieces which include all five Areas of Impact:

• Use as the primary color on pages devoted to Education programs.

For communication pieces devoted solely to one or more Education programs:

 Use as an accent color in addition to CPLC orange.



### Impact Colors

ECONOMIC DEVELOPMENT

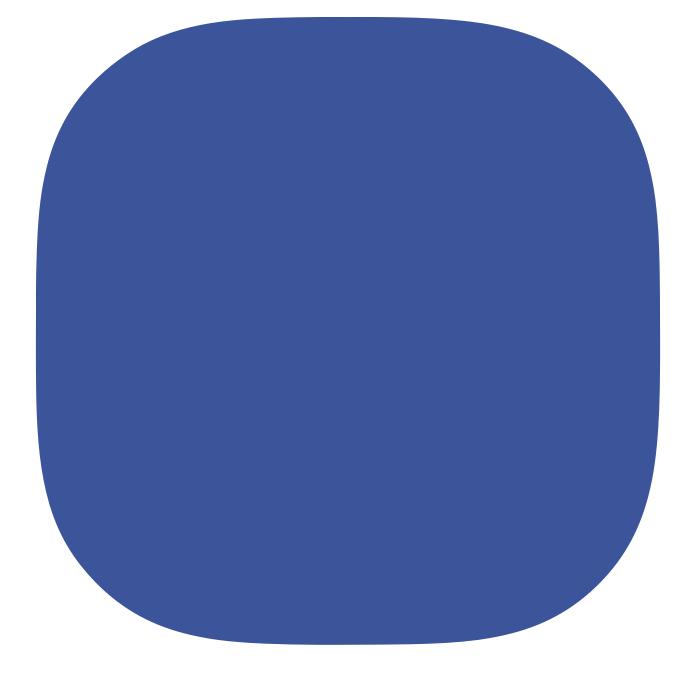
### WHEN TO USE

For communication pieces which include all five Areas of Impact:

• Use as the primary color on pages devoted to Economic Development programs.

For communication pieces devoted solely to one or more Economic Development programs:

• Use as an accent color in addition to CPLC orange.



### **PANTONE 102-15 C**

C: 83	R: 59	hex code:
M: 69	G: 84	#3a549a
Y: 0	B: 154	
K·12		

ADVOCACY

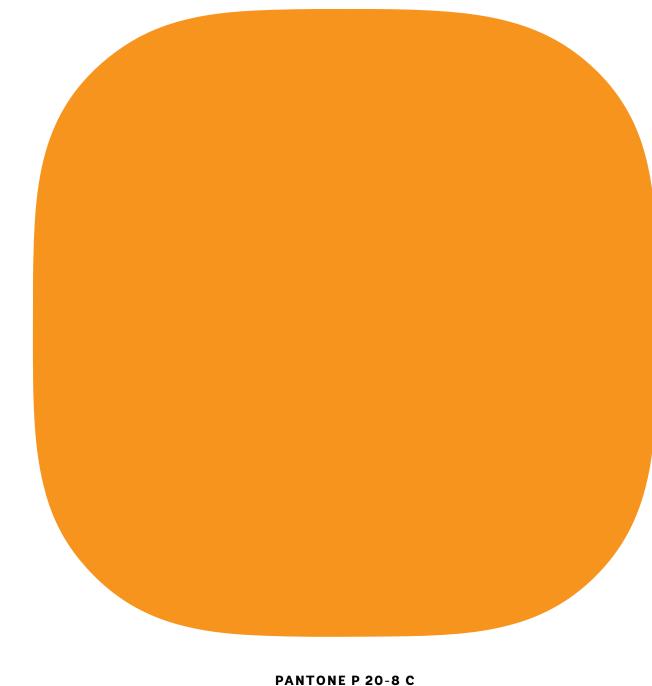
### WHEN TO USE

For communication pieces which include all five Areas of Impact:

• Use as the primary color on pages devoted to Advocacy programs.

For communication pieces devoted solely to one or more Advocacy programs:

• Use as the primary color.



C: 0	R: 247	hex code
M: 50	G: 148	#F7931D
Y: 100	B: 30	
K · U		



PARTIV

# APPLICATION & USE

LOGO USE

DIGITAL MEDIA

EMAIL SIGNATURES

LETTERHEAD

BUSINESS CARDS

TYPOGRAPHY

**PHOTOGRAPHY** 

### Logo Use

THE CPLC ICON

### **DISCONTINUED: DO NOT USE**

Historically, the CPLC icon has been used on its own without the "Chicanos Por La Causa" wordmark. This is no longer part of CPLC's brand. Instead, use one of the approved logo formats shown right and on pages 20–23.

DO

PRIMARY



VERTICAL



**DO NOT** 



### WHEN TO USE

**Never** use the CPLC icon by itself. Instead, use one of the approved logo formats (p. 20–23):

- Primary
- Vertical

The **only** exception to this rule is for social media profile pictures, which use a specific version of the CPLC icon. (p. 62)

### Logo Use

CLEARANCE



Always leave space equal to or greater than the size of the "C" in the logo icon around the logo.



VERTICAL



## Logo Use

UNACCEPTABLE USE



Do **not** rotate, skew, or bend the logo



Do **not** unevenly scale the logo



Do **not** use the wrong version of the logo (see p. 20–35)



Do **not** change the color of the logo (Without approval from the Marketing Department)



Do **not** scale only one element of the logo



Do **not** remove any element(s) of the logo

### WHEN TO USE

Follow these usage guidelines for any use of any version of CPLC's logo.



Do **not** change the text of the logo in any way



Do **not** add any effects to the logo

### **OBSOLETE LOGOS**

## Logo Use

PREVIOUS LOGOS

**DISCONTINUED: DO NOT USE** 



Do not use obsolete logos for any new materials.

Programs may continue to use existing printed materials that have one or more obsolete logos (see p. 61), but all new materials must use the new, approved logos (p. 20–35).









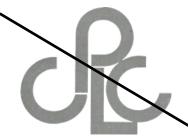












## Digital Media

The Marketing Department is committed to empowering CPLC programs to create and post digital content about their program/services.

### WHEN TO USE

All digital media by programs/ services must be approved by the Marketing Department, including:

- Facebook pages
- Instagram
- Twitter
- Websites
- Email repositories
- · Other social media

To submit for approval, email Marketing@cplc.org

### PROFILE PICTURE

Use the mono orange CPLC icon as the profile picture on any official CPLC-related scoial media page, including the CPLC main page, CPLC program pages, and CPLC region pages.

### This is the only approved use of the CPLC icon by itself.



### SOCIAL MEDIA

CPLC programs have the option to submit content to the CPLC Marketing Department to post to CPLC's main social media pages or create a dedicated program social media page after receiving training from the Marketing Department.

Please note that all digital content must be approved by Marketing and utilize brand-compliant templates.

All social media pages, social media accounts, or social usernames that utilize CPLC in the name must be approved by Marketing, provide Marketing with administrative control, and remain the property of CPLC, even if the employee managing the account leaves the organization.

### CPLC FACEBOOK PAGE VS. PROGRAM FACEBOOK PAGE

A program which wants exposure on Facebook has two options:

### POST FROM MAIN CPLC PAGE

### Pros:

- Existing audience of 34,000+
- Budget available to boost content to niche markets
- Program not responsible for constant content creation or moderation

### Cons:

 CPLC main page represents all programs; programs may not be able to post as often as desired

### CREATE A DEDICATED PROGRAM PAGE

### Pros:

- Niche market of people interested in that program only
- Program can post as often as desired

### Cons:

- Facebook is pay-to-play; programs need a budget to pay for Facebook ads to build an audience and get their content seen
- Content creation is a unique skill and very time consuming
- Facebook moderation is time consuming, requiring someone to answer questions, respond to messages, and moderate inappropriate comments

62 Garage Control of the Control of

### Letterhead



### WHEN TO USE

Use for all official CPLC letters.

To obtain updated letterhead, visit the Marketing intranet site.



CHICANOS POR LA CAUSA 1112 E. Buckeye Rd. | Phoenix, AZ 85034

(602) 257-0700 cplc.

# Email Signatures

### **EXAMPLE SIGNATURE**



### WHEN TO USE

All email communication must use the appropriate CPLC email signature.

Direct any questions about email signatures to **Marketing@cplc.org** 

\* "Post-nominal letters" refer to abbreviated certifications or degrees, such as "PhD", "MBA", or "JD." This portion of the email signature may also be used to specify preferred gender prounouns for employees who wish to do so. Multiple degrees must be separated by commas, and degrees and pronouns must be separated by a semicolon (e.g. "MBA, JD; she/her/hers").

### **STAFF TYPE**

EXECUTIVE STAFF

CCS STAFF

STAFF OF MULTIPLE PROGRAMS IN AZ

> ALL PROGRAM STAFF

REGIONAL EXECUTIVE STAFF

> R E G I O N A L A D M I N

STAFF OF MULTIPLE PROGRAMS OUTSIDE AZ

### **SIGNATURE TEMPLATE**

Name post-nominal letters\*

TITLE
DEPARTMENT OR AREA OF IMPACT



CHICANOS POR LA CAUSA

Address Line 1 | Address Line 2 Phone Number 1 | Phone Number 2 Email Address

website link | facebook link

Name post-nominal letters\*

TITLE PROGRAM NAME



CHICANOS POR LA CAUSA
DE COLORES

Address Line 1 | Address Line 2
Phone Number 1 | Phone Number 2
Email Address

website link | facebook link

Name post-nominal letters\*

TITLE

DEPARTMENT OR AREA OF IMPACT



CHICANOS PORLA CAUSA
NEW MEXICO

Address Line 1 | Address Line 2 Phone Number 1 | Phone Number 2 Email Address

website link | facebook link

### **Business Cards**

### FRONT



### MARÍA ISABEL GUTIERREZ

SPECIALIST
HUMAN RESOURCES

1046 E Buckeye Rd | Phoenix AZ 85034 **W** (602) 123-4567 **C** (480) 123-4567 maria.gutierrez@cplc.org cplc.org

### BACK

**EMPOWERED LIVES** 

NeighborWorks

### WHEN TO USE

To order CPLC business cards, email **Marketing@cplc.org** 

TEXT STYLES

Andes ExtraLight all caps 14-20 pt. Andes Black 30-60 pt. Andes ExtraLight 14-16 pt. -Andes Black all caps 14-16 pt. -Andes ExtraBold all caps 8-10 pt. -Andes Book 10-12 pt. -

AREA OF IMPACT OR REGION

### Program Name

Introductory Paragraph

### SUBHEADING 1

SUBHEADING 2

Body text

### WHEN TO USE

Use these text styles for any internal documents and forms as well as publicfacing written documents except email.

A pre-formatted Word template is available to all CPLC employees at the Marketing intranet site.

Corbel may be substituted for Andes if you do not have Andes installed on your computer (see p. 12-13).

CPLC brand color or Area of Impact color

### Typography

TITLES AND DIVIDERS

SECTION NUMBER OR CATEGORY Andes ExtraBold all caps 10-14 pt. -SECTION TITLE Andes Black all caps 30-60 pt. —

Andes ExtraBold all caps 14-16 pt. -SUBTITLE OR CATEGORIES

Andes Book all caps 10-12 pt. — Andes Book Italic 10-12 pt. -Callout body text

Andes ExtraLight 30-60 pt. — Andes ExtraBold all caps 10-12 pt. -

### WHEN TO USE

These text styles provide additional options, particularly for titles and dividers.

A pre-formatted Word template is available to all CPLC employees at the Marketing intranet site.

Corbel may be substituted for Andes if you do not have Andes installed on your computer (see p. 12-13).

### Typography

EVENTS AND CAMPAIGNS

Titles may use wordmark and colors branded to specific event or campaign

All other text must follow CPLC brand standards

### ESPERANZA LATINO TEACHER AWARDS

AREA OF IMPACT OR REGION Introductory Paragraph

### SUBHEADING 1

SUBHEADING 2
Body text

### WHEN TO USE

Special events and campaigns may be granted an exception to use colors and title text branded to the specific event or campaign.

All events and campaigns which use colors and title text that differ from CPLC's standard brand must receive approval from CPLC's marketing department.

To seek permission to brand an event or campaign, email Marketing@cplc.org

Event or campaign color scheme may be used instead of CPLC colors

### Photography

CPLC photography depicts individuals with dignity. It seeks to build a sense of empathy without looking down on the subject.

Images should avoid relying on or reinforcing negative stereotypes about Latinos or low-income individuals.

### WHEN TO USE

All CPLC communications to our funders, partners, clients, and the general public must use professional, high-quality, high-resolution photography whenever possible and appropriate.

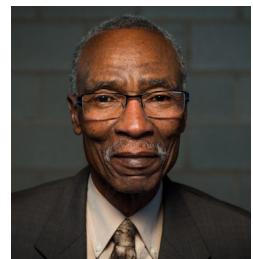
For help obtaining client photography, email marketing@cplc.org

### SAMPLE PHOTOGRAPHY













EMAIL MARKETING@CPLC.ORG WITH ANY QUESTIONS OR TO OBTAIN COPIES OF ANY MATERIALS IN THIS BRAND GUIDE.

